# Queensland Ballet

# ANNUAL REPORT 2014

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Cover: Guest Artist Tamara Rojo and Principal Dancer Matthew Lawrence in Sir Kenneth MacMillan's *Romeo & Juliet* Inside cover: Sir Kenneth MacMillan's *Romeo & Juliet* Act 1, ballroom Photographer David Kelly

# COMPANY PROFILE

A uniquely spirited and creative company, Queensland Ballet is committed to enriching lives through dance.

Fostering a culture of collaboration and excellence, we engage renowned international and Australian choreographers and designers to present world-class classical ballet and contemporary dance works. With creative influences from around the world, our performances in Brisbane and regional Queensland excite both audiences and dancers with technically challenging ballets in a range of dance styles, including new work from emerging choreographers. We support the growth of our dancers' technique and artistic maturity by working with international guest choreographers and teachers.

Our goal to create a clear career pathway which produces young ballet dancers whose talents are internationally sought-after is advanced by the training provided in the Jette Parker Young Artist, Pre-Professional, Senior and Junior Programs. Beyond the stage, we aim to bring the joy of dance to as many people as possible through an innovative program of community engagement, education activities and public outreach events.

Life-long learning experiences are offered across the state, including student access to performances and dance workshops, and online resources for students and teachers. We promote the benefits of dance for physical health and social stimulation through public dance and fitness classes, and specialised movement classes for those living with Parkinson's Disease. From pre-performance children's activities and post-performance Q&As, to the family fun of Tutu Day, we offer unique engagement activities which bring all ages closer to our art form.

More than half a century has passed since Charles Lisner OBE began this Company's extraordinary journey. Today, Queensland Ballet is a respected Australian arts company with a growing international reputation. Our success is built upon the core values established by our founding Artistic Director: unity, innovation, excellence and passion remain firmly at the heart of all that we do.

Principal Dancer Meng Ningning and Queensland Ballet dancers in *Serenade* (choreographer George Balanchine) Photographer David Kelly

# 2014 HIGHLIGHTS

## 114

performances given throughout Queensland

new works presented across the season

## 8

positions offered in the first year of the Jette Parker Young Artist Program

## 84,178

people attended a Queensland Ballet performance

## 10,010

regional Queenslanders enjoyed Cinderella

## 9,000

people attended a free outdoor performance of Coppélia as part of the G20 Cultural Celebrations

21%

rise in box office income from 2013

## 60%

of all 2014 ticket buyers were new to Queensland Ballet

## 5,332

season tickets sold, a 24% increase from 2013

## \$1,109,161

raised at the box office for Sir Kenneth MacMillan's Romeo & Juliet

## 36,857

Facebook Likes, more than double the number in 2013

## CHAIR'S REPORT

Like many thousands of Queenslanders, whenever I attend Queensland Ballet performances, I am not only thrilled by the artistic offering, but filled with pride at the achievements of this Company.

2014 undoubtedly gave us many performance highlights, chief among them the exceptional production of Sir Kenneth MacMillan's *Romeo & Juliet*. Beyond the stage, less visible but equally important endeavours were activated with passion and commitment, all of which help Queensland Ballet to move steadily towards our vision of enriching lives through ballet.

It's been a great pleasure to witness the Company's development in the past year. It has never lost sight of its goals, and its strategic growth has been the result of skillful planning which focuses on sustainable outcomes. All of the Company's operations — performances and art form development, dancer wellness and training, education and community outreach are delivering an exciting, synergistic program which creatively engages with people of all ages.

On the stage, we presented productions which attracted critical and public acclaim. Success was achieved through artistic collaborations and forging strong bonds with creative partners, notably Birmingham Royal Ballet (*Romeo & Juliet*) and West Australian Ballet (*Coppélia*), and continued fruitful associations with the Queensland Symphony Orchestra, Camerata of St John's, and our mainstage venue, QPAC. Season ticket holders showed their support of the Company by joining us in record numbers, the final figure of 5,332 representing an increase of 24% on the previous year.

Strong season and single ticket sales, together with government base funding and the generosity of donors and corporate partners, enabled us to vigorously pursue excellence in all areas while maintaining a solid financial position. Increases in all income streams delivered an annual operating income growth of 27%, and our reserves have been strengthened by a total comprehensive profit for the year of \$380,378. So much of what we do and create would not be possible without partnerships of many sorts. We are grateful for the continuing support of our major funding partners, the State and Federal Governments. In 2014, we were also a beneficiary of the Queensland Government's Super Star Fund, enabling us to present international ballet super stars Tamara Rojo, Carlos Acosta and Steven McRae in Sir Kenneth MacMillan's *Romeo and Juliet*. The legacy of having these generous, outstanding artists with us will resonate in the Company for a very long time. Moreover, the production brought significant benefits to our community through cultural tourism. An economic impact study commissioned by Arts Queensland revealed that *Romeo & Juliet* generated Overnight Visitor Expenditure of \$1.3 million attributable to the Queensland economy (representing a 433% return on the Queensland Government's investment).

Our sincere thanks go to our family of corporate partners. Principal Partner QGC leads an active cohort which includes Major Partners BMW, JCDecaux and Virgin Australia, and Lead Partner Suncorp, who joined us in September 2014. This support, and the generous donations received from philanthropic benefactors, has had a transformative effect upon the scope of the Company's operations and activities.

The Board and I are especially thankful to Artistic Director Li Cunxin and CEO Anna Marsden for their leadership, dedication and innovation, which have been crucial in bringing Queensland Ballet to its current position. They have the privilege of working with a team of gifted dancers, expert arts managers and skilled staff, who together give heart and soul to this vibrant organisation.

I also acknowledge the contribution of the talented and committed individuals who are my fellow Directors of the Board, including Dawid Falck, who resigned from his position in September 2014. Each Director brings keen insight and acumen to the governance of this unique company.

Queensland Ballet is the custodian of a rich artistic heritage. We are well-placed to continue nurturing the artists and the art form, and ensure that the joy of ballet is a vital and treasured part of our community, long into the future.



Brett Clark Chair



## ARTISTIC DIRECTOR'S REPORT

When called upon to describe 2014, two things spring to mind: hard work and wonderful achievements. It was a year in which the whole Company stepped up to embrace big challenges and grow professionally.

My goal was to further our vision by presenting works of artistic excellence that would enthral and touch our audiences, but also nurture and develop the dancers into achieving their potential and becoming better artists. Together, we created inspiring and moving performances, and strengthened our passion and respect for this remarkable art form.

I was delighted to give choreographer Greg Horsman the opportunity to stage *Coppélia*. Greg's scenario of an immigrant, grieving Doctor Coppélius, newly-arrived on South Australian shores, immediately resonated with audiences. His classical-style choreography and the moments of humour and touching emotion made this lovely *Coppélia* a completely satisfying experience, both in the theatre and on the Brisbane Riverstage during the G20 Cultural Celebrations.

It was my dream to see Queensland Ballet perform a work by the late, great Sir Kenneth MacMillan. I am so very grateful to Lady Deborah MacMillan for having trusted the Company to do justice to one of his most spectacular works, *Romeo & Juliet*. The artists and consultants of The MacMillan Trust helped us to achieve an extraordinary result.

Romeo & Juliet was brought to the stage only with the assistance of several creative partnerships and much generous support. Thanks to the Queensland Government's Super Star Fund, we were able to secure three major international ballet stars for the season: Tamara Rojo, Carlos Acosta and Steven McRae. It was a special thrill for me to see these acclaimed artists performing with our Queensland Ballet dancers, who danced with confidence and skill, completely inhabiting their roles and carrying the drama and pathos of the story to immense effect. Our guests were warm and giving, both in performance and rehearsal, and I thank them most sincerely for sharing their artistry with us.

We could not have mounted this magnificent production without the co-operation of Birmingham Royal Ballet. Head of Scenic Presentation, Doug Nicholson, cheerfully oversaw our use of their magnificent sets and costumes, giving us the means to create a masterpiece. The last performance of *Romeo & Juliet* was also unforgettable as the final night of much-loved Principal Dancer Rachael Walsh's 16-year stage career. Rachael's contribution to the Company as an artist and mentor has been unique and exceptional, and I am thrilled that she continues to work with us as Artistic Associate.

The dancers enthusiastically embraced the expressive challenges of each piece in our mixed bill, *Flourish*. We worked with highly-regarded international creative artists for this season: Jerri Kumery, stager of Balanchine's iconic *Serenade*; Nils Christe, making a welcome return to re-mount *Short Dialogues*; and Nicolo Fonte, whose electrifying *Bolero* was an energetic tour-de-force.

Touring Ben Stevenson's *Cinderella* to eight regional venues was no small undertaking, and I'd like to acknowledge the dedication and resourcefulness of the Production team led by Technical Director Tom Boyd. We aim to give our regional audiences an experience of equal impact and artistry as any that Brisbane patrons might enjoy, and this large production ensured that we exceeded their expectations. My thanks go to everyone in the touring company for their professionalism and good humour — both are essential to a successful tour!

It was a joy to bring Ben Stevenson's magical *Nutcracker* to our stage for its annual Christmas season. As I'd hoped, the appeal of this delightful work grows with each year. Its many characters offer wonderful opportunities for younger dancers to perform challenging soloist roles, and I'm happy to say that they did so with great flair.

Dance Dialogues gave us two eclectic programs of new works, with more insights into the creative process of choreography. It was a pleasure to invite Tim Podesta and Gareth Belling to create on the Company again, and from the depth of talent amongst our own Artistic staff, came new works from choreographers Paul Boyd and Greg Horsman. Principal Dancer Matthew Lawrence and Company Dancer Joseph Stewart, both no strangers to the choreographic art, also contributed new pieces.

In addition, Matthew staged the Australian première of Four Square, an excerpt from David Bintley's exuberant Take Five, with four accomplished young male dancers from the Jette Parker Young Artist Program. A wonderful artist, Matthew retired at the end of Season 2014 after two memorable years with the Company.

While the performance seasons are the focus of our work, the dancers, Young Artists and Pre-Professional students represented the Company at a host of additional performances and events, allowing us to connect with thousands more people, many of whom would have experienced ballet for the first time. Performances of our narrative ballets in Brisbane were enhanced by live music from the excellent musicians of the Queensland Symphony Orchestra and the Camerata of St John. I am especially grateful to our Principal Partner QGC, for their support of the latter ensemble for the season of *Coppélia*.

Our commitment to art form development is evident from having produced seven new works in 2014, one of which was the full-length ballet, *Coppélia*. Six new works were presented in our *Dance Dialogues* studio series.

I truly believe that we have a responsibility to provide the highest quality, world-class training programs to develop the artists of the future, so it's with great pride that I look back upon the first year of the Jette Parker Young Artist Program. My heartfelt thanks go to Oak Foundation for the initial funding of the initiative, and to the Trustees of The Frazer Family Foundation and Patricia MacDonald Memorial Foundation, Amanda Talbot and Lynn Harvey, for their subsequent support. The gifted young dancers selected for the Program seized the opportunity to learn, explore and further their own artistic journeys. They integrated seamlessly into the Company and made an enormous contribution to our performances, setting the bar high for those who will follow them in the years to come.



The young dancers in our Pre-Professional and Junior Programs continued to impress with their dedication to learn and progress. A presentation by Pre-Professional students of the pieces they had been working on during the year clearly showed the blossoming talent we nurture within this Program. The Company has had a long association with the Queensland Dance School of Excellence (QDSE) and Kelvin Grove State College - many of its graduates have joined Queensland Ballet over the years, and QDSE's contribution to the development of young dancers is to be celebrated. Our decision to transition this training phase into a new Senior Program in 2015 will allow the Company to offer a clear training pathway to aspiring classical ballet dancers.

I am driven to give our dancers the best possible chance to excel. To do this, we work with international teachers and creative teams, provide a comprehensive dancer wellness program and engage Artistic and Training staff of exceptional talent and experience.

We often refer to 'the QB family', which is an accurate description of the team of dedicated professionals and artists who it is my privilege to work with. I offer my thanks to all of them, and in particular to the Directors of the Board and CEO Anna Marsden, for supporting and facilitating my ambition for this great Company.

Li Cunxin Artistic Director

Li Cunxin Photographer Georges Antoni

## CHIEF EXECUTIVE OFFICER'S REPORT

One of the most delightful scenes in *The Nutcracker* is that magical moment when the Stahlbaum's Christmas tree grows, lights still twinkling as it heads skywards. It strikes me as not a bad metaphor for Queensland Ballet over the past four years.

However, our operational growth is not the work of magic, but of sound and thorough planning, activated by a dedicated and creative team. Furthermore, we have worked tirelessly to ensure that our operational growth is highly strategic and sustainable.

It's certainly been a year of intense activity. The art we shared, the creative journeys and our engagement with people near and far, have been inspiring and nourishing to everyone in the QB family.

In 2014, we saw growth in our audiences, our support base, dancer training programs and community activities. On the stage, we undertook the biggest production the Company has ever presented. Performing Sir Kenneth MacMillan's *Romeo & Juliet* began as one of Li Cunxin's big dreams (he has many!). It was brought to QPAC's Lyric Theatre stage, with three international ballet super stars dancing with the Company, only through his determination and the support of Lady Deborah MacMillan and Arts Queensland through the Super Star Fund, together with a creative partnership with Birmingham Royal Ballet.

Romeo & Juliet, a charming new Coppélia from Greg Horsman (thanks to another partnership with our sister state company, West Australian Ballet) and an eight-venue regional Queensland tour of Ben Stevenson's *Cinderella*, were our largest undertakings. The complete picture is much bigger: all up, we presented 114 ballet performances throughout the year, which were seen by over 84,000 people. We brought the joy of ballet to stages large and small, from the Gold Coast to Cairns. Wherever we performed, whether in theatres, outside under a starry night sky or on a stage in a shopping centre — the continuous thread was the commitment of our dancers, artistic and technical staff to present our art form to the highest possible standard.

Large productions such as Sir Kenneth MacMillan's *Romeo & Juliet* not only fulfill important artistic objectives, they introduce us to a broad new audience. 60% of the patrons enthralled by this grand production were new to the Company, 10% came from interstate or overseas, and over 90% said that they would be highly likely to see another performance by our Company.

Queensland Ballet's large dreams can only be a reality if we can fund them appropriately, and during 2014 we continued to see progress in our endeavours to grow all three income streams commercial, contributed and subsidised. Spearheaded by our amazing talent across Marketing and Development, we secured increases in box office and contributed income of 21% and 9% respectively. While we continue to make a case for a review of our level of base funding from the State and Federal Governments, Queensland Ballet benefited from two new arts funding initiatives: the Super Star Fund and the Arts Leverage Fund. 2014 would have been a very different year without the opportunities made available by this new money. The Financial Report on pages 33 to 45 provides a comprehensive picture of our growth over the period, and of the areas in which we invest in order to build the future we wish to inhabit. With the continued support of our major funding partners, the State and Federal Governments, we are committed to a future of artistic excellence, delivered by a supported, empowered team, and rich engagement with our community.

I want also to acknowledge here our many valued corporate partners and benefactors, particularly our Principal Partner QGC. They share our journey, and indeed, enable much of our activity. We are indebted to their generosity and support.

Our commitment to training the artists of the future was given new and deeper expression in 2014 through the Jette Parker Young Artist Program, established with generous support from Oak Foundation and assisted by the Patricia MacDonald Memorial Foundation, The Frazer Family Foundation, Amanda Talbot and Lynn Harvey. The eight accomplished young dancers of the inaugural intake participated in all productions, and were fully integrated into the life of a professional company.

The Junior and Pre-Professional Programs continued to offer international best-practice training to developing young dancers, and in January 2014, 96 students attended a week-long Summer School. After careful consideration of the best means to offer a clear training pathway for ballet stars of the future, we announced, with our partners Kelvin Grove State College, our decision to transition the Queensland Dance School of Excellence (QDSE) into a new Senior Program from 2015. QDSE was a concept ahead of its time, and throughout its 33-year journey, was recognised and celebrated for its commitment to finding a better way for young people to juggle their ballet training with academic studies. Everyone at Queensland Ballet is proud of the significant role QDSE played in developing and training young dancers across Australia - perhaps best illustrated by the number of Company dancers who are graduates of this program. QDSE will always be part of our Company's proud history and achievements, and I would like to take this opportunity to acknowledge the work of the Artistic Committee and the teaching and administration staff at QDSE.

Imagining and implementing many different ways to enrich lives through ballet involves our whole Company. Dancers, staff, volunteers and corporate partners came together for a glorious, tulle-fuelled Tutu Day, which kicked off our public and education programs for the year. How many future stars were among the thousands of excited children who came to the Thomas Dixon Centre during those hectic, fun-filled hours? The creative engagement activities with our community continued, among them school dance workshops across Queensland, pre-performance storytellers in the foyer and popular evening dance and fitness classes. Dance for Parkinson's, a program offering physical and social benefits through specialised movement classes to people with Parkinson's Disease, was successfully moved from its pilot phase into a regular slot on the timetable.

Creativity and excellence thrive in a caring, supportive environment, and we are committed to making Queensland Ballet a place where our artists, staff and students can thrive and achieve their best. Allocating more personnel resources to our medical team allowed us to improve the level of dancer wellness and support. In 2014, we introduced a career coach for Company dancers to help them consider opportunities and pathways after their performing career.

Encouraged by the Board, we implemented an organisational culture survey as a mechanism for transparent, open communication across the Company. The results have been used to inform new strategies for the professional and personal development of our people, and I look forward to sharing the progress we make in this space in future reports.

Our home in the Thomas Dixon Centre in Brisbane's West End hums with activity, laughter, and a single-minded pursuit of excellence. Company-wide, there are impassioned and talented people at the heart of all that we do. My thanks go to our brave and innovative Directors. Led by Chair Brett Clark, they provide expert counsel and governance. Li and I recognise the incredible opportunity facing Queensland Ballet, and we are committed to working tirelessly to seize each and every moment. Every member of the QB team has given so much of themselves to pursue the Company's vision, and our success and achievements in 2014 are very much due to their efforts.



Anna Marsden Chief Executive Officer

UEENSLAND BALLET

Soloist Lisa Edwards and Company Dancer Vito Bernasconi in The Nutcracker (choreographer Ben Stevenson) Photographer David Kelly

# ARTISTIC

MAINSTAGE SEASON

#### 2014 PERFORMANCE **SUMMARY**

Queensland Ballet's 2014 performing year encompassed four mainstage seasons, two studio seasons and an eight-venue regional Queensland tour. The Company's reach was extended through additional performances in non-traditional venues.

#### \* Australian première production # World première production

#### COPPÉLIA #

Choreographer Greg Horsman, after Arthur Saint-Léon and Marius Petipa Music Léo Delibes (orchestral arrangement by Andrew Mogrelia) Conductor Andrew Mogrelia Musicians Camerata of St John's (Leader: Brendan Joyce) Set Designer Hugh Colman Costume Designer Noelene Hill Lighting Designer Jon Buswell

A co-production with West Australian Ballet.

The Camerata of St John's engagement for this season of Coppélia was generously supported by QGC.

COPPÉLIA #

24 April – 10 May

**QPAC** Playhouse

Performances 14

Total attendance 11.113

Box office income \$598.725

Brisbane

#### SIR KENNETH MACMILLAN'S **ROMEO & JULIET \***

Choreographer Sir Kenneth MacMillan Music Sergei Prokofiev Conductor Andrew Mogrelia Guest Conductor Nigel Gaynor Musicians Queensland Symphony Orchestra (Concertmaster: Warwick Adeney) Staged by Julie Lincoln Assistant to Stager/Répétiteur Yuri Uchiumi Choreography taught from the Benesh Notation Fight Director Gary Harris Designer Paul Andrews Lighting Designer John B Read Lighting re-created by Jono Perry Birmingham Royal Ballet Head of Scenic Presentation Doug Nicholson Costume Supervisor Michael Brown

Queensland Ballet extends sincere thanks to Lady Deborah MacMillan for having granted the Company permission to première Sir Kenneth MacMillan's Romeo & Juliet in Australia.

This production was produced in association with Birmingham Royal Ballet.

This initiative was supported by Arts Queensland through the Super Star Fund, a Queensland Government program to deliver super star performances exclusive to the state.

#### SIR KENNETH MACMILLAN'S **ROMEO & JULIET \***

Brisbane 27 June – 5 July QPAC Lyric Theatre

Performances 8 Total attendance 15.226 Box office income \$1,109,161

#### FLOURISH SERENADE

Choreographer George Balanchine © The George Balanchine Trust Music Pyotr Ilyich Tchaikovsky: Serenade for Strings in C major, Opus 48 Staged by Jerri Kumery Costume Design Barbara Karinska (costumes courtesy of The Australian Ballet) Lighting Ben Hughes, based on an original design by Ronald Bates

This performance of Serenade, a Balanchine® Ballet, was presented by arrangement with The George Balanchine Trust, and was produced in accordance with the Balanchine Style® and Balanchine Technique® Service standards established and provided by the Trust.

#### LA ESMERALDA PAS DE DEUX

Choreographer Ben Stevenson OBE, after Marius Petipa Music Cesare Pugni: La Esmeralda (excerpt) Costume Designer Noelene Hill Lighting Designer Ben Hughes

#### SHORT DIALOGUES

Choreographer Nils Christe Rehearsal Director Annegien Sneep Music Philip Glass: Concerto for Violin and Orchestra Répétiteur Rachael Walsh Costume Design Annegien Sneep, Noelene Hill Lighting Design David Walters, re-created by Ben Hughes

#### BOLERO \*

Choreographer Nicolo Fonte Music Maurice Ravel: Bolero Scenery & Lighting Designer Michael Mazzola Costume Designer Mark Zappone

Brisbane 1 – 9 August **QPAC** Playhouse

FLOURISH

Performances 10 Total attendance 7.180 Box office income \$364,513

## PERFORMANCE FIGURES

Total number of performances 114

Total attendance 84,178

Paid attendance 51,456 (including 10,010 regional patrons)

Total box office \$2,909,319 (regional box office n/a)

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# QUEENSLAND BALLET •

#### THE NUTCRACKER

Choreographer Ben Stevenson OBE Music Pyotr Ilyich Tchaikovsky Conductor Andrew Mogrelia Musicians Queensland Symphony Orchestra (Concertmaster: Warwick Adeney) Set Designer Thomas Boyd Costume Designer Desmond Heeley Associate Costume Designer Noelene Hill Lighting Designer David Walters Lighting re-created by Cameron Goerg Choir St. Peter's Lutheran College Choir (12 – 13 December) Director of Music: Christine Taylor Voices of Birralee (16 – 20 December) Artistic Director: Julie Christiansen OAM

The sets and costumes for this production of The Nutcracker were generously supported by Amanda Talbot and Valmai Pidgeon.

#### THE NUTCRACKER

Brisbane 12 – 23 December QPAC Playhouse

Performances 14 Total attendance 11.726 Box office income \$680,673

# ARTISTIC

#### **STUDIO SEASON**

#### DANCE DIALOGUES - SUMMER THE DIVINE COMEDY #

Choreographer Tim Podesta **Music** Eulogy for Evolution (Ólafur Arnalds)

#### VINE CONNECTIONS #

Choreographer Paul Boyd Music Piano Concerto No. 1, 1st movement (Carl Vine)

#### **REPERTOIRE COACHING - EXCERPT** FROM COPPÉLIA, ACT 3 - WALTZ

Choreographer Greg Horsman, after Arthur Saint-Léon and Marius Petipa Music Coppélia (Léo Delibes) Pianist Kylie Foster

#### ROMANCE PAS DE DEUX

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Choreographer Ben Stevenson OBE Music Suite No. 2 for Two Pianos, Op. 17, 3rd movement – Romance (Sergei Rachmaninoff) Pianist Kylie Foster

#### WINTER DAWN #

Choreographer Joseph Stewart Music Water Night and Equus (Eric Whitacre) Costume Design Bronson Atkin Lighting Designer Cameron Goerg

#### **DANCE DIALOGUES – SPRING**

#### CONCERTO GROSSO #

Choreographer Greg Horsman Music Concerto grosso no. 1 in B flat major (Allegro and Largo), Op. 3, HWV 312; Concerto grosso in C major, Alexander's Feast, HWV 318 (George Frideric Handel)

#### CINDERELLA REGIONAL QUEENSLAND TOUR

TOURING

Costume Designer Tracy Grant Lord Lighting Designer David Walters

#### **REPERTOIRE COACHING -**EXCERPT FROM THE NUTCRACKER, ACT 2

Choreographer Ben Stevenson OBE Music Pyotr Ilyich Tchaikovsky

Choreographer Matthew Lawrence

Reflets dans l'eau (Claude Debussy)

Music La soirée dans Grenade (excerpt);

Toccata; Clair de Lune; Golliwog's Cakewalk;

#### FOUR SQUARE - EXCERPT FROM TAKE FIVE \*

Choreographer David Bintley Music Dave Brubeck

#### LES NOCES #

Choreographer Gareth Belling Music Les Noces, first, third and fourth movements (Igor Stravinsky) Lighting Designer Cameron Goerg

New works in the Dance Dialogues series are supported by The Choreography Fund. Thanks to our generous benefactors, this fund enables us to build upon the strong choreographic tradition which has been nurtured since the Company's inception.

## DANCE DIALOGUES

Brisbane Summer: 20 February – 8 March Spring: 30 October – 13 November Thomas Dixon Centre

Performances 28 Total attendance 4.096 Box office income \$156.247 Choreographer Ben Stevenson OBE Music Sergei Prokofiev Set Designer Thomas Boyd

CINDERELLA

Toowoomba

13 September

Gold Coast

Cairns

Townsville

1 October

Mackay

Centre

4 October

Maryborough

Rockhampton

Pilbeam Theatre

15 and 16 October

Performances 13

Total attendance 11.986

Box office income N/A

Gladstone Entertainment Centre

11 October

Gladstone

The Brolga Theatre

8 October

Empire Theatre

19 and 20 September

26 and 27 September

Cairns Civic Theatre

Townsville Civic Theatre

Mackay Entertainment and Convention

The Arts Centre Gold Coast

Staged by Matthew Lawrence

A NIGHT OUT #

Pianist Kylie Foster

### **GUEST PERFORMANCES**

#### **BCEC ADVOCATES** PARTNERSHIP DINNER

Presented by Brisbane Convention and Exhibition Centre Dancers Meng Ningning and Hao Bin Program

### Romance pas de deux

Choreographer: Ben Stevenson OBE Music: Suite No. 2 for Two Pianos, Op. 17, 3rd movement (Sergei Rachmaninoff)

#### 2014 MIGRATION AND SETTLEMENT AWARDS DINNER

Presented by Department of Immigration Dancers 2014 Jette Parker Young Artists Program Vine Connections Choreographer: Paul Boyd Music: Piano Concerto No. 1, 1st movement (Carl Vine)

# PARTNERSHIP DINNER

# Exhibition Centre

Performances 1 Total attendance 120

# SETTLEMENT AWARDS DINNER

Parliament House, Canberra

Performances 1 Total attendance 400

## PRESENTATION TO GUESTS ON THE WORLD

19 May On board The World, docked at Portside Wharf, Brisbane

Performances 1 Total attendance 120

5 March Brisbane Convention and

# 2014 MIGRATION AND

24 March

BCEC ADVOCATES

#### PRESENTATION TO GUESTS

ON THE WORLD

Romance pas de deux

Program

Presented by The World, Residences at Sea Dancers Meng Ningning and Hao Bin

Choreographer: Ben Stevenson OBE Music: Suite No. 2 for Two Pianos, Op. 17, 3rd movement (Sergei Rachmaninoff)

#### AN EVENING WITH QUEENSLAND BALLET – NOOSA LONG WEEKEND

Presented by Noosa Long Weekend Festival Dancers 2014 Jette Parker Young Artists, Principal Dancer Natasha Kusch, Company Dancers Teri Crilly and Vito Bernasconi, Guest Artist Dmitri Zagrebin Program Vine Connections Choreographer: Paul Boyd Music: Piano Concerto No. 1, 1st movement (Carl Vine)

La Esmeralda pas de deux Choreographer: Ben Stevenson OBE, after Marius Petipa Music: Excerpt from La Esmeralda (Cesare Pugni)

Romance pas de deux Choreographer: Ben Stevenson OBE; Music: Suite No. 2 for Two Pianos, Op. 17, 3rd movement (Sergei Rachmaninoff)

Holberg Suite Choreographer: Greg Horsman Music: Holberg Suite, Op. 40 (Edvard Grieg)

## AN EVENING WITH QUEENSLAND BALLET -NOOSA LONG WEEKEND

25 and 26 July The J, Noosa Heads

Performances 1 Total attendance 330

# ARTISTIC

#### **GUEST PERFORMANCES**

#### **BALLET AT WESTFIELD** CARINDALE

Presented by Westfield Carindale Dancers 2014 Pre-Professional Program students Program Chinese Dance from The Nutcracker

Choreographer: Ben Stevenson OBE Music: Pyotr Ilyich Tchaikovsky

Three Shades (Allegretto) from La Bayadère Choreographer: Marius Petipa Music: Ludwig Minkus

Song of the Clyde Choreographer: Paul Boyd Music: R Y Bell and lan Gourley

## Sugar Plum Fairy variation from The Nutcracker

Choreographer: Trad., after Marius Petipa Music: Pyotr Ilyich Tchaikovsky

Shadows from Within # Choreographer: Paul Boyd

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Music: Oblivion (Ástor Piazzolla)

Spanish Dance from The Nutcracker Choreographer: Ben Stevenson OBE Music: Pyotr Ilyich Tchaikovsky

#### A Little Bit in Love

Choreographer: Paul Boyd Music: Leonard Bernstein Lyrics: Betty Comden and Adolph Green

## BALLET AT WESTFIELD CARINDALE

1 – 5 October

Main Stage, Westfield Carindale Shopping Centre, Brisbane

Performances 11 Total attendance 4,000

#### **QDSE 2014 GRADUATION** SHOWCASE

Presented by Queensland Dance School of Excellence Dancers Pre-Professional Program students (8) Program Song of the Clyde Choreographer: Paul Boyd Music: R Y Bell and Ian Gourley

#### A Little Bit in Love Choreographer: Paul Boyd Music: Leonard Bernstein Lyrics: Betty Comden and Adolph Green

#### SU QLD CHAPLAINCY FRONTLINE APPEAL DINNER

Presented by SU QLD Chaplaincy Dancers Pre-Professional Program students (4) Program Shadows from Within Choreographer: Paul Boyd Music: Oblivion (Ástor Piazzolla)

# **QDSE 2014 GRADUATION**

# SHOWCASE

9 and 10 October Conservatorium Theatre, South Bank

Performances 4 Total attendance 1.300

SU QLD CHAPLAINCY FRONTLINE APPEAL DINNER

# 13 October

Great Hall, Royal International Convention Centre, RNA Showground, Brisbane

#### Performances 1

Total attendance 1.500

#### PRE-PROFESSIONAL PROGRAM PRESENTATION

Dancers 2014 Pre-Professional Program students Program Flower Festival in Genzano pas de deux Choreographer: August Bournonville Music: Eduard Helsted

Excerpt from La Bayadère Choreographer: Marius Petipa Music: Ludwig Minkus

### Pas de trois from Swan Lake Choreographer: Asaf Messerer Music: Pyotr Ilyich Tchaikovsky

Costume Design: Noelene Hill Shadows from Within Choreographer: Paul Boyd Music: Oblivion (Ástor Piazzolla)

Spanish Dance from The Nutcracker (Act 2)

Choreographer: Ben Stevenson OBE Music: Pyotr Ilyich Tchaikovsky

### Grand pas de deux from The Nutcracker (Act 2)

Choreographer: Trad., after Marius Petipa Music: Pyotr Ilyich Tchaikovsky

#### Movement Choices #

Choreographer: Grant McLay Music: Morgenrot, Schönes Mädchen from the album *Ferndorf* (Hauschka)

#### Diana and Actaeon pas de deux from La Esmeralda

Choreographer: Agrippina Vaganova Music: Cesare Pugni Costume Design: Zenia Tátcheva, after Elena Zaytseva

#### Powder #

Choreographer: Louise Deleur Music: Cantus in Memory of Benjamin Britten (Arvo Pärt) Costume Design: Louse Deleur

#### Senza Fretta \*

Choreographer: Salvatore Aiello Music: Mai Nozipo from the album Pieces of Africa (Kronos Quartet) Costume Design: Christina Giannini

This performance of Senza Fretta (Without Worry) was presented in accordance with The Salvatore Aiello Trust, Jerri Kumery, Curator © 1992, The Salvatore Aiello Trust.

#### COPPÉLIA ON BRISBANE RIVERSTAGE

Presented by Queensland Government -G20 Cultural Celebrations Dancers Full Company Musicians Camerata of St John's Conductor Andrew Mogrelia Program Coppélia Choreographer: Greg Horsman Music: Léo Delibes

Production credits as per mainstage season, with lighting re-created by Cameron Goerg

PRE-PROFESSIONAL

24 and 25 October

Performances 2

RIVERSTAGE

Brisbane Riverstage

Total attendance 9,000

Performances 1

9 November

Total attendance 245

PROGRAM PRESENTATION

Thomas Dixon Centre, Brisbane

COPPÉLIA ON BRISBANE

### PRIVATE PERFORMANCE FOR **G20 CULTURAL PROGRAM**

15 November OAGOMA, Brisbane – Cinema B

Performances 1

## LA CHAÎNE DES RÔTISSEURS BRISBANE DINNER

22 November Queensland Art Gallery, Brisbane

Performances 1 Total attendance 120

Total attendance 16

#### PRIVATE PERFORMANCE FOR **G20 CULTURAL PROGRAM**

Presented by G20

Music: Sergei Prokofiev

Program

Program

Dancers Shane Wuerthner and Lisa Edwards

Ballroom pas de deux from Cinderella Choreographer: Ben Stevenson OBE

### LA CHAÎNE DES RÔTISSEURS **BRISBANE DINNER**

Presented by La Chaîne Des Rôtisseurs Dancers Emilio Pavan and Katherine Rooke

### Pas de deux from A Night Out Choreographer: Matthew Lawrence Music: Clair de Lune (Claude Debussy)

#### LIGHTING OF THE BRISBANE **CITY CHRISTMAS TREE**

Presented by Brisbane City Council Dancer Clare Morehen Program Sugar Plum Fairy solo from The Nutcracker Choreographer: Ben Stevenson OBE Music: Pyotr Ilyich Tchaikovsky

## THE NUTCRACKER FREE OUTDOOR SCREENING

**Presented by** South Bank Corporation Program Recorded at the performance of The Nutcracker on 5 December 2013, **QPAC** Playhouse

#### LIGHTING OF THE BRISBANE CITY CHRISTMAS TREE

28 November King George Square, Brisbane

Performances 1 Total attendance 4.500

#### THE NUTCRACKER FREE OUTDOOR SCREENING

21 December South Bank Parklands, Brisbane

Screening 1 Total attendance 1,200

## DANCER TRAINING

Dancer training is a key element in Queensland Ballet's strategic development of the artists who will be custodians of our art form into the future.

Under the guidance of Director of Training Christian Tátchev and supervision of Artistic Director Li Cunxin, aspiring young dancers from eleven years of age continued to receive expert tuition in Queensland Ballet training programs.

2014 was significant for the launch of the Jette Parker Young Artist Program. Open to the best talent from around the world, this Program is designed to be of strategic benefit to gifted young dancers, bridging the gap between their training and the profession. They are immersed into the life of a professional ballet company and have unrivalled opportunities to perform in world-class ballets and work with international artists and coaches.

Eight talented young dancers were selected by Artistic Director Li Cunxin for the inaugural intake. They received extensive coaching in dance and stagecraft. Working alongside the Company, they understudied roles and performed in mainstage and studio productions, with several works commissioned especially for them to perform. Wellness support, shoes and other required equipment were provided.

Queensland Ballet was able to offer full-time 2015 Company Dancer contracts to two alumni from the 2014 Jette Parker Young Artist Program, Neneka Yoshida and Nathan Brook; and Brydee Lyttle has been retained on a casual dancer contract.

Our highly-regarded Junior Program continued to attract positive feedback from community dance studios and teachers. Some students had the thrill of performing with the Company in the mainstage seasons of Coppélia and The Nutcracker.

In July, it was announced that in 2015, Queensland Ballet would partner with Kelvin Grove State College to launch the Senior Program, an intensive ballet training program for gifted dancers as they complete Years 11 and 12. Adding the Senior Program to sit between the Junior and Pre-Professional Programs will allow the Company to offer a clear training pathway for the next generation of professional classical ballet dancers.

The Senior Program replaces Queensland Ballet and Kelvin Grove State College's involvement with the Queensland Dance School of Excellence (QDSE), which since 1987 has played a vital role in developing dance talent in Queensland. The next phase of the partnership will focus on a ballet-only training program, in line with the Company's core expertise.

A full-time final year training program, the Pre-Professional Program aims to give students the preparation and training they require before joining a professional ballet company. Intensive daily training develops students' skills to the highest artistic and technical standards. The course has the flexibility to accommodate individual strengths, and involvement in performances at a professional level is a compulsory element, giving students the valuable experience of working with our Artistic team, guest producers and choreographers.

Opportunities to perform soloist material were provided through a series of special events, notably eleven performances at Westfield Carindale, the Frontline Appeal Dinner and the QDSE Graduation Showcase. Students also presented two performances of challenging soloist material to an invited audience in the Charles Lisner Studio at the Thomas Dixon Centre. Special thanks go to Jerri Kumery, Curator of The Salvatore Aiello Trust, for allowing us to present Salvatore Aiello's Senza Fretta in this program, and to esteemed teacher Maina Gielgud, for her valuable input into the final rehearsals.

Our 2014 Pre-Professional students showed dedication and a commitment to perform to the best of their considerable abilities throughout the year. As testament to their level of skill, four dancers were accepted into Queensland Ballet's Jette Parker Young Artist Program in 2015.

Our suite of training programs was extended in 2014 by offering a Summer School program, which was eagerly and fully-subscribed (leading to the Company providing a second intake for the 2015 Summer School).

> 2014 Young Artists (Nathan Brook and Neneka Yoshida in foreground) in Concerto Grosso (choreographer Greg Horsman) Photographer Christian Tiger



Education, engagement and outreach activities are key areas of Queensland Ballet's operations. Our vision to enrich lives through ballet calls for a broad program, with scope to create imaginative learning experiences for people of all ages. With generous support from the Tim Fairfax Family Foundation, we connected with our community throughout Queensland and beyond, in person and online, using dance as the starting point for a diverse range of activities and encounters.

#### SCHOOLS PROGRAM

In May and June, Queensland Ballet's EdSquad visited schools and studios in Cairns, Townsville, Mackay, Rockhampton, Gladstone, Maryborough and Toowoomba, offering creative movement, repertoire-based (Cinderella and Coppélia) and ballet workshops. Touring in Term 2 offered greater opportunities to connect with more schools at a time better suited to the academic timetable.

A total of 1,939 students attended 63 workshops in regional and metropolitan Queensland. Focusing on expressive skills and accessibility, the curriculum-relevant workshops provided an immersive and engaging learning experience, regardless of the students' previous dance experience.

Subsidised, low-cost tickets encourage students to attend a live production, with curriculum-relevant resources provided to teachers to enhance their experience. 1,457 students enjoyed productions in the 2014 Brisbane season, a 12% increase on the previous year.

#### PUBLIC PROGRAM

It was our great pleasure to share many aspects of our art form with a wide and engaged public during the year.

Tutu Day, on Sunday 2 February, attracted a crowd of 4,000 children and adults to the Thomas Dixon Centre. They enjoyed wardrobe and production displays, children's dance workshops and crafts, watching ballet class, make-up demonstrations, and having photos taken with dancers. Our first Tutu Day was such a success that it is now a firm fixture on our annual calendar.

With the support of Brisbane City Council, we created numerous opportunities for our community to explore and learn more about ballet, including pre-season information evenings; in-theatre activities (storytellers in the foyer at Coppélia and The Nutcracker, a pianist providing live music at Romeo & Juliet, and opportunities to watch class on stage before matinee performances); an 'In Conversation' series (Tea, Tights & Tutus with Lady Deborah MacMillan interviewed by Dame Quentin Bryce AD CVO, and a book-signing event, with Carlos Acosta interviewed by Li Cunxin); a Coppélia doll-making workshop at City Hall; and our popular Adopt-a-Dancer program for community dance studios.

We were delighted to participate in the G20 Cultural Celebrations by presenting Coppélia on the Brisbane Riverstage. 9,000 people enjoyed the performance and associated activities, including a Q&A session, and dance workshop hosted by the EdSquad.

An active partnership with Westfield Carindale sparked a unique and multi-faceted engagement experience for thousands of shoppers during the October school holidays, with a costume exhibition (complemented by a children's activity book), free performances by Pre-Professional Program students and children's dance workshops hosted by the EdSquad.

#### COMMUNITY PROGRAM

Sharing the benefits of dance for social and physical wellness is the driver for our flourishing community program.

Evening dance classes at the Thomas Dixon Centre have a dedicated and growing following. We kept interest levels high during the year with Li Cunxin, Company dancers and guest artists giving classes; a six-week Ballet Basics course (which sold out); and popular Summer and Winter Ballet Boot Camps (offering classes which concentrate on particular aspects of technique).

Following the conclusion of the Dance for Parkinson's pilot program in July (supported by the John T Reid Charitable Trust), this important initiative moved into a fully-subscribed, user-pays model, and continues to enhance the lives of participants. A report by researchers from QUT and University of Queensland, who assessed the pilot program through clinical testing, affirmed that Dance for Parkinson's offers far-reaching benefits, beyond improvements to mobility and gait. Overall, the emotional, social, physical, and cognitive benefits had a positive effect on the participants' perception of quality of life.

Education Co-ordinator Jacob Williams represented the Company as the Dance Facilitator for the Moorambilla Voices project held in Baradine, in regional New South Wales in August/ September. This annual arts residency camp was attended by 200 students, 40% of whom were of indigenous decent, and many from disadvantaged backgrounds. Jacob provided dance and movement workshops which assisted the students to create their own choreography for a choral performance based on two indigenous stories.

Believing that it is important to assist others to help our community, we announced Starlight Children's Foundation and Hear and Say as our official charities, and supported their fundraising initiatives. Dancers also volunteered their time to visit children in the Starlight Express Room at the Lady Cilento Children's Hospital and participated in a playgroup at the Brisbane Hear and Say centre.

## MARKETING

#### SEASON TICKET SALES



The continued success of Marketing is reflected by impressive figures which indicate a growing, highly committed audience, substantial increases in digital traffic, social media and editorial coverage, and more people experiencing a deeper engagement experience with the Company.

With over 1,000 more season ticket holders in 2014 than in the previous year, it's clear that we are continuing to build a loyal, core Brisbane audience which is the stable bedrock of our box office. Of our 5,332 season ticket holders, 23% chose to take out a full package.

Concurrent with the increase in subscription numbers, box office income rose by 21% from 2013. The average ticket price grew by 12%, and we achieved a gross figure of \$2,909,319 in ticket sales for the Brisbane season -a new record for the Company and a remarkable 72% increase on the figure of only two years ago.

#### TOTAL BOX OFFICE INCOME



Comprehensive and creative marketing campaigns resulted in 60% of the year's ticket buyers being new to the Company. Sir Kenneth Mac/Millan's *Romeo & Juliet* and its super star cast provided an exceptional opportunity to profile the Company and attract new patrons: half of the total number of new ticket buyers in 2014 attended *Romeo & Juliet*. The mixed bill, *Flourish* (always the most challenging style of programming to market), performed extremely well — with 5,699 ticket buyers attending ten performances, it represented a 77% increase in audience numbers for the similar season of *Elegance* in 2013. Season 2014 productions and the 2015 season launch attracted record levels of media coverage (in particular, *Romeo & Juliet*, accounting for 18% of the annual total), which resulted in an 80% increase in media mentions from 2013. Internet media was the most prominent source of coverage, however across all channels, we reached a potential audience/circulation of 71,766,114 and achieved an advertising space rate (ASR) of \$12,730,697. The ABC's *Australian Story* followed up on its October 2012 program about Li Cunxin with a second program which aired on 21 July that documented the staging of *Romeo & Juliet* and Li's friendship with Lady Deborah MacMillan.

Although performances of artistic excellence were at the centre of a patron experience, patrons were nurtured inside and outside the theatre, and communication was thoughtfully crafted to ensure maximum satisfaction and connection with the Company. Rich, interesting content was issued via digital platforms and at the theatre, and dialogue was encouraged.

Digitial mediums are a vital and growing part of our communication strategy, as evidenced by a 32% increase in website traffic from 2013 to 2014 (774,405 page views in 244,226 sessions by 142,248 visitors).

We shared daily news from the studio and the stage on social media, and enjoyed a 110% increase in Facebook Likes from our receptive and engaged online community, bringing the number to 36,857 at the end of the year. 26 videos were released via YouTube, attracting 138,734 views (a 65% increase from 2013, when 15 videos were posted), and the number of subscribers to our channel has more than doubled.

We work with outstanding creative partners to fashion our brand image and maintain a standard of excellence in all marketing collateral. For the September launch of the Season 2015 campaign, we worked with photographer Georges Antoni. With creative direction by our design partners, Designfront, make-up by Nicole Thompson from corporate partner M.A.C and several featured gowns by George Wu and Akira Isogawa, the images epitomised the beauty, strength and individuality of our brand. The results of the Season 2015 campaign have been outstanding: at 31 December 2014, we had a record-breaking 6,677 season ticket holders. The innovative work of our digital partner, Big Fish, was recognised by the industry, with Queensland Ballet's website garnering several awards: The Webby Awards 2014 – Finalist in Web (Cultural Institutions); Create Awards 2014 – Winner of Best Website; and Brisbane Advertising and Design Committee Awards – Silver Winner of Digital & New Media (Websites).

Film partners PixelFrame assisted us to make best use of audio-visual mediums to promote our season and provide fascinating behind-the-scenes glimpses into the creation of each mainstage production. The Season 2015 TV commercial, which aired after the September launch, won Gold in the category of Queensland TVCs in the 2014 Australian Cinematography Society Cinematography Awards.



Principal Dancer Clare Morehen and Junior Soloist Emilio Pavan in Bolero (choreographer Nicolo Fonte) Photographer David Kelly Our overall market reach and impact in Season 2014 was considerably extended by the contributions of other partners working in the media space, JCDecaux, 97.3FM and MMT.

The growth in off-stage activities undertaken by the Company in 2014 offered numerous opportunities to enhance our presence and strengthen our brand in the wider community. Marketing offered strategic and practical support to all departments by assisting in the promotion of many projects aligned to corporate, education, community engagement, training and partner objectives, including annual auditions for training programs, Tutu Day, the Pointe Shoe Appeal, Young Artist guest performances, *Coppélia* for the G20 Cultural Celebrations and Suncorp's Wish Upon a Ballet Star, amongst others.

# DEVELOPMENT

Revenue raised from Development initiatives plays a critical role in supporting Queensland Ballet's pursuit of its vision. In 2014, Development sought and facilitated the delivery of a significant amount of contributed income for operational needs in the areas of artistic excellence, dancer training, and community engagement.

#### **2014 INCOME CHANNELS**



#### SUPPORTING EXCELLENCE

We seek to excel in all areas, on and off the stage. We are very grateful for the support we receive from the private, corporate and government sectors which assists us to achieve this goal.

A grant from the Queensland Government's Super Star Fund enabled us to deliver a truly outstanding, world-class experience to the audiences for Sir Kenneth MacMillan's Romeo & Juliet, who enjoyed the performances of three international ballet stars across the season. Further valued support, received through a state government match-funding initiative, was directed into a range of Company-wide operational needs.

The artistic depth of the Company's senior ranks was enhanced by a gift from the Jani Haenke Charitable Trust, which funded a Guest International Principal Dancer position. Our commitment to having live music in the theatre and the studio was supported by Principal Partner QGC and benefactor Robert Albert AO.

We acknowledge and thank our large family of supporters. From our major benefactors and partners, to our Pointe Shoe Appeal donors and Queensland Ballet Friends – each has directly assisted us to achieve standards of artistic excellence and innovation which would otherwise be beyond our reach.

Please refer to pages 21 and 23 for the full list of Queensland Ballet's partners and supporters.

#### SUPPORTING TRAINING, EDUCATION AND ENGAGEMENT

Thanks to some visionary philanthropists, Queensland Ballet's Jette Parker Young Artist Program was launched in 2014. Named in honour of Jette Parker from Oak foundation, whose support was fundamental in enabling the initiative, the Program's operational requirements were sustained by gifts from the Frazer Family Foundation, Patricia MacDonald Foundation, Amanda Talbot and Lynn Harvey. Eight talented young dancers participated in the program, which has the dual objectives of providing world-class training to develop the artists of the future, while also extending the Company's artistic resources.

Company Dancers Sophie Zoricic and Vito Bernasconi were beneficiaries of an international scholarship from the Khitercs Hirai Foundation, enabling them to travel overseas to further their training with world-renowned companies and teachers.

Much of the activity in our education and community engagement program has been funded by generous charitable gifts. In particular, the Tim Fairfax Family Foundation and Brisbane City Council have provided support for a raft of engagement initiatives which further our vision to enrich lives through ballet, and bring people of all ages closer to our art form. One example is a project we hold very dear: Dance for Parkinson's. First launched as a pilot with a grant from the John T Reid Charitable Trust, this vital offering to the Parkinson's community now runs as a self-funded program.

#### STRATEGIC PARTNERSHIPS

Strong and creative partnerships within the corporate sector greatly enhanced our operations during the year, allowing us to extend activities and generate new initiatives. Importantly, these strategic alliances brought tangible benefits to both parties in the relationship.

Our flagship partnership with Principal Partner QGC has enabled us to achieve many goals, both on stage and beyond, providing support for our artistic ambitions and helping us to reach further and better connect with our Queensland-wide community.

We welcomed Suncorp as Lead Partner in October 2014. The first joint project was the delightful Wish Upon a Ballet Star competition, culminating in the winner appearing in a performance of The Nutcracker. We look forward to many more such precious moments of connecting people with dance as this partnership moves forward.

With a wide platform of expertise, our Major Partners, Season Partners and Support Partners have all contributed to the Company's successful operations, and given us the means to work towards our vision with vigour and imagination.

Good relationships are improved when the right communication tools are engaged. In 2014, Creative Partnerships Australia provided support to install and activate a new customer relationship database, which has proved to be a much-needed administration tool for capacity-building projects across the organisation.

#### Queensland Ballet would like to thank the following for their valued contribution in 2014:

#### GOVERNMENT





Oueensland Ballet receives financial ssistance from the Queensland Government through Arts Queensland

Oueensland Ballet is assisted by the Common ment through the Australia Council for the Arts, its arts funding advisory body.





Australia O Council

for the Arts



#### SEASON PARTNERS



BRISBANE & exhibition CENTRE

energex





**Vicon** 







SUPPORT PARTNERS



**O PixelFrame** DAKS

SHINGLE INN

#### **OFFICIAL SUPPLIERS**

Aesop, French Flowers, Healthworks West End, Theme & Variations, Through the Looking Glass, Veracity Business Solutions, Yellow Cabs (Qld)

## CORPORATE CLUB

Platinum Members

Bank of Oueensland Dr Lily Vrtik **FIIG** Securities the gunshop café Queensland X-Ray Urbane



PRINCIPAL PARTNER



**JCDecaux** 



#### **MEDIA PARTNER**











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A FIVE STAR WINERY MORETONHIRE

SOFITEL

Gold Members Augustine's on George DB Schenker

Bronze Members Concept Living The Consultancy Bureau Helping Hand Group

# OUR SUPPORTERS



Queensland Ballet gratefully acknowledges the generous support of the following patrons from 1 January to 31 December 2014:

#### ARTISTIC DIRECTOR'S CIRCLE

The Jani Haenke Charitable Trust Oak Foundation Patricia MacDonald Memorial Foundation Valmai Pidgeon AM Gerry & Val Ryan Amanda Talbot Tim Fairfax Family Foundation

#### **BENEFACTORS**

Anonymous (1) Robert Albert AO Philip Bacon AM Mary & John Barlow Colin Bell Veronika Butta Robin Campbell & Bruce Parncutt Jack & Sharon Cowin The Frazer Family Foundation Lynn Harvey Khitercs Hirai Foundation Simon & Catriona Mordant Morgans Foundation John T Reid Charitable Trusts Mrs Beverley J Smith

#### CHARLES LISNER CIRCLE

Anonymous (1) Lucien Castand Donna Dyson Donald Robson Jane Steinberg

#### PRINCIPAL DANCERS' CIRCLE

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Anonymous (4) Paul & Monica Banister Dr Julie Beeby Andrew & Sharon Betts Darren & Carmel Brown Susan Brown Winna & Russell Brown Roslyn Carter John & Lynnley Chalk Victoria Clark Sharyn & Peter Crawford Jane Douglass AM Barbara Duhig Ben & Cate Duke Ron & Margot Finney Peter & Susie Godber Helen & lan Healy Roy Hoskins Robyn & Ray Hüttenmeister Dr Joan Lawrence AM Li Cunxin & Mary Li Dr Mary-Rita McGann Helen & Dan McVay Dr Cathryn Mittelheuser Andrew & Amanda Molloy Jennifer Morrison Denise O'Boyle Olive Oswald Marion Pender Ross & Jennifer Perrett Lynn Rainbow-Reid Darryl & Kate Sim Stack Family Foundation Justice David Thomas & Mrs Jane Thomas Susan & Bill Thompson Robyn & Todd Wanless Liz & Graeme Wikman Queensland Ballet is supported by Oueensland Ballet Friends. SUPPORTERS Anonymous (38) Austin Adams, John Alcock, Annelise Allan, Julieanne Alroe, Peter & Lyn Ammundsen, Dr Pitre & Mrs Monique Anderson, Brian & Pam Andrew, Therese Armstrong, Ascot School of Dance, Lorelei Bache, Judith Banks, Dr Erin Barclay, Barbara Bedwell, Carmel Beggs, JC & JM Bell, Trudy Bennett, Prudence Benson, Michael Berger, Elin Birks, Virginia Bishop, Martine Bond, Jennifer Brangan, Lesley Breton, Carmel Brown, Hannah Burns,

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# THE COMPANY

#### PATRON

Her Excellency Ms Penelope Wensley AC, Governor of Queensland (to 29 July) His Excellency the Honourable Paul de Jersey AC, Governor of Queensland (from 29 July)

#### BOARD OF DIRECTORS

Chair Brett Clark

#### Deputy Chair

Justice David Thomas

#### Directors

Winna Brown, Dawid Falck (to 1 September), Peter Godber, Catriona Mordant, Assoc. Prof. Gene Moyle, Amanda Talbot

#### HONORARY LIFE MEMBERS

Marlene Collins, Pauline Crowe, Lynette Denny AM, Prof Ashley Goldsworthy AO OBE, Kevin Hodges, Patrick Kelly, François Klaus, Valerie Lisner, Margaret Lucas OAM (from 28 April), John Matthews, Dr Neil McCormack, Adjunct Prof. Joan Sheldon AM, Neil Summerson

#### **COMPANY PERSONNEL**

#### ARTISTIC DIRECTOR

Li Cunxin

CHIEF EXECUTIVE OFFICER

Anna Marsden

#### DANCERS

#### Principal Dancers

Hao Bin, Natasha Kusch, Matthew Lawrence, Clare Morehen, Meng Ningning, Rachael Walsh (to 5 July)

## Guest International Principal Dancer

Huang Junshuang (to 13 June) Generously funded by the Jani Haenke Charitable Trust

Soloists Lisa Edwards, Nathan Scicluna, Yu Hui (to 17 April)

#### Junior Soloist

Emilio Pavan (from 10 November)

#### Company Dancers

Vito Bernasconi, Teri Crilly, Zach Fang, Eleanor Freeman, Tamara Hanton, Mia Heathcote, Lina Kim, Jack Lister, Vanessa Morelli, Emilio Pavan (to 9 November), Alec Roberts, Katherine Rooke, Tara Schaufuss, Joseph Stewart, Mia Thompson, Rian Thompson, Sarah Thompson, Sophie Zoricic

### Jette Parker Young Artist Program

Nathan Brook, Liam Fien, Roman Frey (from 14 August), Martha Godber, Brydee Lyttle, Cameron McCormack (to 27 July), Charles Riddiford (from 24 March), Yael Shervashidze, Neneka Yoshida

#### ARTISTIC

Greg Horsman Ballet Master Mary Li Ballet Mistress Janette Mulligan Ballet Mistress Erin Wright Company Manager

#### TRAINING

Paul Boyd Associate Teacher Christian Tátchev Director of Training

#### PRODUCTION

Thomas Boyd Technical Director (from 1 March) Cameron Goerg Technical Supervisor & Head Electrician Noelene Hill Wardrobe Production Manager & Resident Designer Anna Ilic Principal Cutter & Workroom Supervisor Shaun O'Rourke Production Stage Manager Frances Pyper Assistant Workroom

& Performance Wardrobe Supervisor

#### Casual Wardrobe Staff

Kate Abernathy, Lara Barwick, Sharon Clarke, Maria Cleary, Rebekah Ellis, Saffron Firkins, Alison Fullwood, Zoe Gibson, Michael Green, Marion Hoad, Erin Krosch, Isabelle Lacombe, Kathryn Lee, Peggy Moad, Cheryl Newton, Suzie Rodgers, Natalie Ryner, Kathi Slee, Lynne Swain, Zenia Tátcheva, Anne Tytherleigh, Jayne Warrington

#### MUSIC

Kylie Foster Company Pianist Andrew Mogrelia Music Director & Principal Conductor

#### Pianists Brian Adamson, Gary Dionysius, Brett Sturdy

DEVELOPMENT

Georgina Anthonisz Development Manager (to 28 March) Zoe Connolly Philanthropy Manager (from 7 April) Christian Rocha-Adames Corporate Partnerships Manager (from 20 January) Jessica Rose Events Manager Rachael Walsh Special Projects -Development (from 7 July) Dilshani Weerasinghe Development Director

#### MARKETING

## Jean Attwater Corporate Communications Manager Alana Capra Marketing & Audience Development Director Kirby Leadle Marketing Executive Jake Shavikin Patron Services Co-ordinator (from 8 August) Natasha Spong Publicist & Digital Content Producer Dimity Vowles Patron Services Manager (Maternity leave from 1 July)

#### FINANCE

Lynne Masters Finance Director Narelle Sutton Finance Administrator

#### **OPERATIONS**

Campbell Misfeld Maintenance Officer Amanda Newman Office Co-ordinator Victoria Winter Administrative Assistant

Duty Managers Sheilagh Gaddes, Anthony Trojman

FOH Staff Elise Azar, Tracey-Ann Chester, Kim Garreau, Marika Steward

### EDUCATION

Timothy Brown Dance Classes Co-ordinator Erin White Education Manager Jacob Williams Schools Program Co-ordinator

Edsquad Timothy Brown, Alice Hall, Sally Ringland, Emma Taylor

#### MEDICAL

Pedro Alcobio Company Masseur Zara Gomes Director of Performance Medicine Rachele Quested Physiotherapist Nicole Vass Physiotherapist / Pilates

## QUEENSLAND BALLET PRE-PROFESSIONAL PROGRAM

Belle Beasley (to July), Ashleigh Bennett, D'Arcy Brazier, Beth Brockett, Harley Campbell (from July), Abbey Dawson, Zoe Doonar, Zac Dun, Isabella Elordi, Indya Gardner, Liam Geck, Jack Gibbs, Alison Goodwin, Ariana Hond, Hannah Hughes, Tim Kirsopp (to September), Riki Kudo (to May), Benjamin Obst, Samuel Packer, Caitlin Stejskal, Douglas Stewart, Georgia Swan, Ari Thompson

#### Teaching Staff

Louise Deleur, Grant McLay -Contemporary Zenia Tátcheva – Classical/Repertoire Melissa Tattam – Body Conditioning Anthony Lewis - Male Fitness Melissa Newton-Turner – Drama (Semester 1)

#### QUEENSLAND BALLET JUNIOR PROGRAM

Jessica Allison-Walker, Sharlize Benson, Kieren Bofinger, Lucy Christodoulou, Bridget Clark, Edward (Ted) Cooper, Alexandra Cramer, Rose Dalton, Lillian Easterbrook, Chelsea Eiszele, Grady Ferricks-Rosevear, Talia Fidra, Chiara Gonzalez, Sebastian Harper, Adeline Harvey, Makensie Henson, Chloe Hollow, Jessie Kalayzich, Austin Kelly, Chloe Keneally, Primrose Kern, Shene Lazarus, Jennifer Macfarlane, Abbie Mann, Tamaki Matsuo-Hoobin, Matthew Maxwell, Eden McAuliffe, Sarah Jane McCarthy, Abby Morgan, Maximilian Obrocki, Emma Olivier, Joshua Price, Stephanie Rabe, Ella Rittson Edwards, Isabella Roberton, Bianca Scudamore, Alexander Smith, Lily Smith, Sophie Smith, Phoebe Taylor, Dominic Thomas, Alicia Townsend, Madison Whiteley, Tayla Yarker

#### Teaching Staff

Christian Tátchev, Paul Boyd, Zenia Tátcheva

## CORPORATE GOVERNANCE

The Company demonstrated continued good governances in 2014 in accordance with the principles set out under our Tripartite Agreement and outlined in the Australia Council's *Essential Governance Practices* for arts organisations.

#### Lay Solid Foundations for Management and Oversight

The board of Queensland Ballet recognises the respective roles of Board and management. In addition to the Company constitution, the Board is guided by a formal Charter specifying principal functions, a Code of Conduct, and an agreed induction process for new Directors. Each Director is protected by a deed of access, indemnity and insurance which is issued on appointment or election.

The focus of the eight Board meetings held in 2014 was the regular review and monitoring of progress towards achieving the goals and outcomes outlined in the Strategic Plan 2013–2017 and Tripartite Funding Agreement 2012–2014. Investment in artistic programs, people and culture, financial performance and forward planning were other key areas of focus and discussion by Directors.

Directors' commitment to Board meetings is reflected by a very high overall attendance rate of 85%.

In November 2014, the Board and Senior Management team held a workshop to review the vision and mission of the organisation and test the strategic focus and goals for the next five years. The workshop will be followed up with further sessions and will inform the strategic plan for 2016-2020.

Four sub-committees (Finance, Nominations, Artistic and Governance) continued to meet regularly and complement the strategic role of the Board at an operational level.

#### Structure the Board to Add Value

The Nominations sub-committee is responsible for identifying and recruiting new Directors. Potential Directors were suggested to the sub-committee throughout the year and selection is based on a number of criteria and skills.

The Board annually evaluates its own performance and that of the CEO and Artistic Director.

#### Promote Ethical and Responsible Decision Making

Queensland Ballet has in place a code of conduct and ethical standards for Directors and employees. Since 2011, the Board and staff have implemented a set of values that underpin our working culture and how we work with others.

Each Board sub-committee has its own terms of reference which is reviewed and updated annually. The roles and responsibilities of Directors and employees are clearly defined and supported by position descriptions, employment agreements and human resource policies.

There are mechanisms in place for identifying and managing conflicts of interest of Board members and employees and all Directors are asked to disclose changes to the interests register at the commencement of each meeting.

#### Promote Diversity

The Board developed and implemented a Cultural Diversity Policy in 2010 and continues to work towards achieving the intent of this document. The organisation as a whole is committed to promoting inclusive practices and understanding.

#### Safeguard Integrity in Financial Reporting

A focus for the Board since 2011 has been to secure greater balance across Queensland Ballet's three revenue streams (earned, contributed and subsidised) to ensure a stronger platform to grow the business. The Finance sub-committee met regularly throughout 2014 to review, monitor and advise on financial issues such as budget, box office, audit and financial reporting. A detailed financial report is presented at each Board meeting. The Company has robust policies regarding reserves and delegations in place.

The budget for the forthcoming year is approved by the Board at the September meeting. Any material variation from budget and any major capital expense is required to have Board approval.

The performance of the Company's auditor is reviewed annually before appointment at the Annual General Meeting.

#### Recognise the Legitimate Interests of Stakeholders

Queensland Ballet's relationship with its many stakeholders, internal and external, is fundamentally important as the organisation undergoes a period of renewal, growth and change.

The Chair and CEO maintain regular contact with government funding agencies and are responsible for ensuring all legal and financial reporting requirements are met.

A key focus for the Board in 2014 was to invest in the professional and personal development of its people. A major initiative in this area was a company-wide culture survey undertaken in September which will inform future areas for improvement and attention.

The Board continued to work with Executive Staff and the Workplace Health and Safety Committee to monitor, review and improve health and safety conditions to fulfill our legislative obligations.

The Company holds an Annual General Meeting of members each year, at which the Annual Report is tabled.

Government, corporate and private supporters are all acknowledged throughout the year as appropriate.

#### Recognise and Manage Risk

The Strategic Plan includes a detailed risk register and risk management plan which is reviewed and updated annually. Divided into six key areas (program, reputation, corporate, financial, facilities and administration), the plan assigns a risk-weighting based on the likelihood and impact of each event. Included in the plan are controls for managing each area of risk.

The Board regularly discusses risks that have the potential to impact on the operations of Queensland Ballet at meetings. These discussions are recorded in minutes and in reports from the CEO and Artistic Director.

#### Remunerate Fairly and Responsibly

The Chair is responsible for performance and salary reviews of the CEO and Artistic Director. The CEO is responsible for ensuring salary levels of all employees are appropriate and competitive with the market. Salaries for dancers are discussed as part of the annual budgeting process and it is a focus of the Board to ensure the organisation pays its dancers at a level comparative to other Australian dance companies.





Principal Dancers Meng Ningning and Hao Bin in Sir Kenneth McMillan's *Romeo & Juliet* Photographer David Kelly

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# DIRECTORS' REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2014

#### The Directors present their report together with the financial report of The Queensland Ballet Company Limited ("the Company") for the year ended 31 December 2014 and the auditors' report thereon.

#### DIRECTORS

#### The Directors of the Company at any time during or since the end of financial year are:

#### Brett Clark, Chair

Brett Clark is the founder and managing director of ePharmacy and the managing partner of Chemist Warehouse stores in Queensland and Northern NSW.

Brett graduated from the University of Queensland with a Bachelor of Pharmacy degree in 1988 and a MBA in 2005. He has an advanced diploma in Nutritional Pharmacy, a diploma from the Australian Institute of Company Directors and was a past national finalist of the Ernst and Young, Young Entrepreneur of the Year award, as well as a judge from 2005-2008. Brett received the 2009 Medal for Management Innovation from the Queensland chapter of the Australian Institute of Management.

A member of the Pharmaceutical Society of Australia and the Australian Institute of Company Directors, Brett is also a director of Market Reach.

#### Justice David Thomas, Deputy Chair

David is a Judge of the Supreme Court of Oueensland and President of the Queensland Civil and Administrative Tribunal Formerly a solicitor and senior partner at Minter Ellison Lawyers in Brisbane, David has more than 25 years' experience as a dispute resolution lawyer with a broad ranging commercial practice. An active member of our community, David holds numerous additional positions, including President of the RNA (Queensland) and Chair of the Queensland Maritime Museum, and he sits on the Board of Trustees for St Margaret's and St Aiden's Anglican Girls Schools.

Winna Brown Winna is an assurance partner in Ernst & Young's Brisbane office and has over 16 years' experience in a variety of industries, including retail, life science, software technology, manufacturing and distribution and venture capital. Winna has significant experience in servicing entrepreneurial and fast growing companies, taking them from start-up through to successful public company status in Australia and the United States. This has included the preparation for and completion of initial public offerings on the Australian Stock Exchange and the NASDAQ.

#### Dawid Falck (to 1 September)

Dawid Falck is CEO of The Cyber Institute. Previously General Manager of Vodafone Queensland and Northern Territory, Dawid has held numerous positions in the information technology sector, including over five years with Vodafone New Zealand, and various roles at Datacom NZ, Infinity Solutions NZ, and Netscope South Africa. Educated at the University of Stellenbosch in South Africa, and trained as an opera singer, David performed in South Africa prior to his move to New Zealand.

#### Peter Godber

Peter is a Consultant to Grant Thornton, and is a long-standing subscriber and Member of Queensland Ballet. He has over 30 years' experience in professional chartered accountancy and legal firms, specialising in taxation advisory. He actively participates in not-for-profit boards. He is a member of several professional associations including the Australian Institute of Company Directors.

#### Catriona Mordant

Sydney-based, Catriona is a member of the Foundation Board of the Museum of Contemporary Art Australia, the International Council of the Tate in London and the Leadership Council of the New Museum in New York. The immediate past Convenor of Flora and Fauna International's Australia Conservation Circle, Catriona was also a Trustee of the Art Gallery of New South Wales Foundation for nine years.

#### Associate Professor Gene Moyle ARAD MAPS

A graduate from the Australian Ballet School, QUT Dance and former dancer with Queensland Ballet, Gene holds a Masters and Doctorate in Sport and Exercise Psychology, and has worked extensively with professional performing artists and elite athletes. She was Head of Student Health & Welfare at The Australian Ballet School, a Senior Advisor at the Queensland Academy of Sport, Team Psychologist - Sliding Sports for the Australian Winter Olympic Team (2006, 2010, 2014), and has lectured in Performance Psychology at QUT Dance since 2001. Gene is a National Committee Member of the Australian Society for Performing Arts Healthcare, Chair of the Tertiary Dance Council of Australia, and joined QUT Creative Industries faculty as Head of Discipline - Dance in November 2012.

#### Amanda Talbot

Amanda is a Director of the Talbot Family Foundation, which was established with her late husband Ken Talbot. The Foundation is focused on education, establishing The Chair of Entrepreneurship at QUT, and supporting the Unit for OHS Education at UQ, Pathways Health and Research Centre and Mission Australia. Arts and cultural projects supported by both the Foundation and other related entities include the State Library of Queensland, the completion of St John's Cathedral, Brisbane and the restoration of Old Government House. Additionally, Amanda has over 15 years' experience overseeing the management and development of local and international commercial and residential construction projects.

## DIRECTORS' REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2014

#### Directors' Meetings

The number of Directors' meetings and number of meetings attended by each of the Directors of the Company during the financial year are indicated in the table below. In addition, the annual Board retreat held in November 2014 was attended by Directors and Senior Managers.

Director	No. of meetings attended	No. of meetings held (during tenure as Director in 2014)
Winna Brown	7	8
Brett Clark	8	8
Dawid Falck	4	6
Peter Godber	8	8
Catriona Mordant	3	8
Gene Moyle	8	8
David Thomas	7	8
Amanda Talbot	8	8

#### Principal Activities

The principal activity of the Company during the financial year was the presentation of dance productions and the delivery of training and education activities. No significant changes in the nature of the Company's activities occurred during the financial year. Queensland Ballet's goals are to:

- Be celebrated for the quality of our program and our dancers
- Attract, engage and connect more people to our work
- Be a financially strong, well governed and efficient business
- Create an environment for our dancers, staff and students to be their best, have fun and learn

These goals and the strategies to achieve them are outlined in the Company's 2013 – 2017 Strategic Plan. A summary of Queensland Ballet's performance against these goals are included on page 48.

#### Company Membership

Company membership was 30 members in 2014 (2013 members: 107).

#### $\mathsf{Result}$

For 2014, a net operating profit of \$440,103 is reported (2013 net operating profit: \$1,885).

#### Review and Result of Operations

In 2014, Queensland Ballet delivered an operating profit. The Company made a significant investment to produce one, new full-length ballet production and also stage *Romeo and Juliet*, a major undertaking of scale. This investment was made possible by one-off project funding through the Super Star Fund, box office income, and development initiatives. A record number of patrons demonstrated their support by purchasing season tickets, and attendance across all productions averaged 95% of capacity.

Our operations during the year provided over 350 full-time, part-time, or casual employment opportunities for arts workers, dancers, creative artists and musicians.

Working with designers and choreographers of international renown, Queensland Ballet was celebrated for its high technical and artistic standards and enhanced production values. Artist and art form development was supported by also engaging emerging choreographic talent to contribute new works to the repertoire.

Our vision to connect people and dance was pursued through attractive programming, a multi-faceted education program, rich engagement experiences across digital platforms, and touring to large regional centres.

The Company's continuing commitment to dancer training, professional development and nourishing its organisational culture is driven by a desire to attract and retain the best artists and arts workers. Continued good governance was demonstrated through a refreshed and balanced Board membership, well-attended, regular meetings, appropriate and timely reporting, development of policies and other documentation, a commitment to planning and adherence to protocols.

#### Dividends

The Company is prohibited by its Memorandum of Association from paying or distributing any dividends to its members and none has been paid or declared during the financial year.

#### ${\sf State} \ {\sf of} \ {\sf Affairs}$

In the opinion of the Directors, there were no significant changes in the state of affairs of the Company.

#### Events Subsequent to Balance Date

There has not arisen in the interval between the end of financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company, in future financial years.

#### Environment Regulation

The Company's operations are not subject to any significant environmental regulations under either Commonwealth or State legislation.

#### Directors' Emoluments

Since the end of the previous financial year, no Director of the Company has received or become entitled to receive any benefit because of a contract made by the Company or a related body corporate with a Director or with a firm of which a Director is a member or with an entity in which the Director has a substantial interest.

#### Indemnification

Since 2005, the Company has entered into agreements indemnifying Directors of the Company. In 2014, the following Directors were indemnified: Winna Brown, Brett Clark, Dawid Falck, Peter Godber, David Thomas, Catriona Mordant, Gene Moyle and Amanda Talbot against all liabilities to another person (other than the Company or a related body corporate) that may arise from their position as Directors of the Company, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses.

#### Insurance Premiums

The Directors have not included details of the nature of the liabilities covered or the amount of premium paid in respect of the Directors' liability and legal expenses insurance contracts, as such disclosure is prohibited under the terms of the contract.

#### Lead Auditor's Independence Declaration

The Lead Auditor's Independence Declaration is set out on page 32 and forms part of the Director's report for the year ended 31 December 2014.

Dated at Brisbane this 23rd day of March 2015. Signed in accordance with a resolution of the Directors:

Ih

Brett Clark Director 23 March 2015

Peter Godber Director 23 March 2015

# AUDITOR'S INDEPENDENCE DECLARATION

## FINANCIAL REPORT

#### QUEENSLAND BALLET COMPANY ABN 26 009 717 079

#### STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2014



#### UNDER SUBDIVISION 60-C SECTION 60-40 OF AUSTRALIAN CHARITIES AND NOT-FOR-PROFITS COMMISSION ACT 2012

To: the Directors of Queensland Ballet Company Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 31 December 2014, there have been:

(i) no contraventions of the auditor independence requirements as set out in the Australian Charities and Not-for-profits Commission Act 2012 in relation to the audit; and (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG.

KPMG

M J Jeffery Partner Brisbane 20 March 2015

KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

I	n AUD
F	Revenue from ticket sales – subscriptions

Revenue from ticket sales - single tickets

Revenue from rendering of services

Other income

Costume and set expenses         Depreciation expense         Employee expenses         Insurance         Marketing & Development         Printing & postage         Rental expense         Royalties & music expenses         Shoes & tights         Telephone & communications         Theatre expenses         Other expenses from ordinary activities         Financial income (interest and dividends received)         Financial expenses (impairment of available-for-sale financial assets)         Net financing income         Profit/(loss) for the period         Other comprehensive income         Items that are or may be reclassified to profit or loss         Available-for-sale financial assets – net change in fair value	Cleaning
Employee expenses Insurance Marketing & Development Printing & postage Rental expense Royalties & music expenses Shoes & tights Telephone & communications Theatre expenses Travel expenses Other expenses from ordinary activities Results from operating activities Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Costume and set expenses
Insurance Narketing & Development Printing & postage Rental expense Royalties & music expenses Shoes & tights Telephone & communications Theatre expenses Travel expenses Other expenses Other expenses from ordinary activities Results from operating activities Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Depreciation expense
Marketing & Development Printing & postage Rental expense Royalties & music expenses Shoes & tights Telephone & communications Theatre expenses Travel expenses Travel expenses Other expenses from ordinary activities Results from operating activities Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Employee expenses
Printing & postage Rental expense Royalties & music expenses Shoes & tights Telephone & communications Theatre expenses Travel expenses Travel expenses Other expenses from ordinary activities Other expenses from ordinary activities Results from operating activities Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Insurance
Rental expense   Royalties & music expenses   Shoes & tights   Telephone & communications   Theatre expenses   Travel expenses   Other expenses from ordinary activities   Results from operating activities   Financial income (interest and dividends received)   Financial expenses (impairment of available-for-sale financial assets)   Net financing income   Profit/(loss) for the period   Other comprehensive income   Items that are or may be reclassified to profit or loss	Marketing & Development
Royalties & music expensesShoes & tightsTelephone & communicationsTheatre expensesTravel expensesOther expenses from ordinary activitiesResults from operating activitiesFinancial income (interest and dividends received)Financial expenses (impairment of available-for-sale financial assets)Net financing incomeProfit/(loss) for the periodOther comprehensive incomeItems that are or may be reclassified to profit or loss	Printing & postage
Shoes & tights Telephone & communications Theatre expenses Travel expenses Other expenses from ordinary activities <b>Results from operating activities</b> Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Rental expense
Telephone & communications Theatre expenses Travel expenses Other expenses from ordinary activities Results from operating activities Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Royalties & music expenses
Theatre expenses Travel expenses Other expenses from ordinary activities Results from operating activities Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Shoes & tights
Travel expenses Other expenses from ordinary activities Results from operating activities Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Telephone & communications
Other expenses from ordinary activities         Results from operating activities         Financial income (interest and dividends received)         Financial expenses (impairment of available-for-sale financial assets)         Net financing income         Profit/(loss) for the period         Other comprehensive income         Items that are or may be reclassified to profit or loss	Theatre expenses
Results from operating activities         Financial income (interest and dividends received)         Financial expenses (impairment of available-for-sale financial assets)         Net financing income         Profit/(loss) for the period         Other comprehensive income         Items that are or may be reclassified to profit or loss	Travel expenses
Financial income (interest and dividends received) Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Other expenses from ordinary activities
Financial expenses (impairment of available-for-sale financial assets) Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Results from operating activities
Net financing income Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Financial income (interest and dividends received)
Profit/(loss) for the period Other comprehensive income Items that are or may be reclassified to profit or loss	Financial expenses (impairment of available-for-sale financial assets)
Other comprehensive income Items that are or may be reclassified to profit or loss	Net financing income
Items that are or may be reclassified to profit or loss	Profit/(loss) for the period
,	Other comprehensive income
Available-for-sale financial assets – net change in fair value	Items that are or may be reclassified to profit or loss
	Available-for-sale financial assets – net change in fair value

Available-for-sale financial assets - reclassified to profit or loss

Other comprehensive income for the period

Total comprehensive income for the period

NOTE	2014 \$	2013 \$
	1,227,860	928,124
	1,681,459	1,472,796
	241,472	169,075
5	7,918,864	6,108,811
	11,069,655	8,678,806
	(48,956)	(42,634)
	(569,640)	(999,305)
	(56,461)	(70,059)
	(5,697,768)	(4,608,691)
	(61,687)	(49,502)
	(1,830,997)	(1,339,750)
	(43,985)	(33,379)
	(80,522)	(65,326)
	(297,554)	(161,418)
	(113,638)	(117,270)
	(19,811)	(16,877)
	(849,837)	(658,944)
	(461,939)	(216,843)
	(644,766)	(398,890)
	292,094	(100,082)
6	148,009	101,967
	-	-
	148,009	101,967
	440,103	1,885
	6,632	13,615
	(66,357)	_
	(59,725)	13,615
	380,378	15,500

#### STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2014

In AUD	NOTE	2014 \$	2013 \$
ASSETS			
Cash and cash equivalents	7	1,342,049	1,652,743
Trade and other receivables	8	1,458,008	434,903
Other current assets	9	870,982	475,788
Other investments	10	300,000	262,534
Total current assets		3,971,039	2,825,968
Plant and equipment	11	131,025	111,817
Other investments	10	748,003	960,753
Total non-current assets		879,028	1,072,570
Total assets		4,850,067	3,898,538
LIABILITIES			
Trade and other payables	12	2,639,770	2,168,932
Employee benefits	13	299,903	195,548
Total current liabilities		2,939,673	2,364,480
Employee benefits	13	56,291	60,333
Total non-current liabilities		56,291	60,333
Total liabilities		2,995,964	2,424,813
Net assets		1,854,103	1,473,725
EQUITY			
Retained earnings		1,815,224	1,375,121
Fair value reserve		38,879	98,604
Total equity		1,854,103	1,473,725

In AUD
Balance at 1 January 2013
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD
Profit or loss
Other comprehensive income
Net change in fair value of available-for-sale financial assets net of tax
Total comprehensive profit for the period
Balance at 31 December 2013
Balance at 1 January 2014
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD
Profit or loss
Other comprehensive income
Net change in fair value of available-for-sale financial assets net of tax
Total comprehensive profit for the period

Balance at 31 December 2014

## FINANCIAL REPORT

#### STATEMENT OF CHANGES IN EQUITY AS AT 31 DECEMBER 2014

FAIR VALUE RESERVE \$	RETAINED EARNINGS \$	TOTAL \$
84,989	1,373,236	1,458,225
-	1,885	1,885
13,615	-	13,615
13,615	1,885	15,500
98,604	1,375,121	1,473,725
98,604	1,375,121	1,473,725
	440,103	440,103
(59,725)		(59,725)
(59,725)	440,103	380,378
38,879	1,815,224	1,854,103

QUEENSLAND BALLET • ω

#### STATEMENT OF CASH FLOWS AS AT 31 DECEMBER 2014

In AUD	NOTE	2014 \$	2013 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash receipts from customers		6,485,716	7,112,814
Government grants received	15	3,417,840	2,766,316
Cash paid to suppliers and employees		(10,400,249)	(9,586,766)
Net cash provided by operating activities		(496,693)	292,364
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received		79,873	94,599
Investment Income		1,779	7,368
Payments for plant and equipment		(77,569)	(77,210)
Contributions to Reserve Incentives Scheme		(18,646)	(22,477)
Payments for investments		(37,466)	-
Proceeds on disposal of investments		238,028	37,466
Net cash provided by investing activities		185,999	39,746
Net (decrease)/increase in cash and cash equivalents		(310,694)	332,110
Cash and cash equivalents at 1 January		1,652,743	1,320,633
Cash and cash equivalents at 31 December	7	1,342,049	1,652,743

## FINANCIAL REPORT

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### (A) PROPERTY, PLANT AND EQUIPMENT (i) Recognition and measurement

The financial report of the Company are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards -Reduced Disclosure Requirements (AASB-RDRs) (including Australian interpretations) adopted by the Australian Accounting Standards Board (AASB) and Australian Charities and Not-for-profits Commission Act 2012.

The financial report was authorised for issue by the Directors on 23 March 2015.

#### (B) BASIS OF MEASUREMENT

**1. REPORTING ENTITY** 

Queensland Ballet Company Limited ("the Company") is a not-for-profit company.

2. BASIS OF PREPARATION

(A) STATEMENT OF COMPLIANCE

The financial report is prepared on the historical cost basis except for financial instruments classified as available-for-sale which are stated at their fair value.

#### (C) FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements are presented in Australian dollars, which is the Company's functional currency.

#### (D) USE OF ESTIMATES AND JUDGMENTS

The preparation of a financial report in conformity with Australian Accounting Standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

#### (ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

#### (iii) Depreciation

Depreciation is recognised in profit or loss on a diminishing value basis over the estimated useful life of each part of an item of property, plant and equipment.

The estimated useful lives for the current and comparative periods are as follows:

	2014	2013
Plant and equipment	1 – 15 years	1 – 15 years
Fixtures and fittings	1 – 7.5 years	1 – 7.5 years
Computer equipment	1 – 4 years	1 – 4 years

Depreciation methods, useful lives, and residual values are reassessed at the reporting date.

## (B) FINANCIAL INSTRUMENTS (i) Non-derivative financial instruments

Non-derivative financial instruments comprise investments in equity and debt securities, trade and other receivables, cash and cash equivalents, and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value plus, for instruments not at fair value through profit or loss, any directly attributable transaction costs, except as described below. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

A financial instrument is recognised if the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Company's contractual rights to the cash flows from the financial assets expire or if the Company transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Regular way purchases and sales of financial assets are accounted for at trade date, i.e., the date that the Company commits itself to purchase or sell the asset. Financial liabilities are derecognised if the Company's obligations specified in the contract expire or are discharged or cancelled.

Cash and cash equivalents comprise cash balances and call deposits. Accounting for finance income and expense is discussed in note F (ii).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

#### **3. SIGNIFICANT ACCOUNTING** POLICIES (CONTINUED)

#### (B) FINANCIAL INSTRUMENTS (CONTINUED)

Held-to-maturity investments If the Company has the positive intent and ability to hold debt securities to maturity, then they are classified as heldto-maturity. Held-to-maturity investments are measured at amortised cost using the effective interest method, less any impairment losses.

Available-for-sale financial assets The Company's investments in equity securities and certain debt securities are classified as available-for-sale financial assets. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses (see note (C)) are recognised directly in equity. When an investment is derecognised, the cumulative gain or loss in equity is transferred to profit or loss.

#### Investments at fair value through profit or loss

An instrument is classified as at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if the Company manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Company's documented risk management or investment strategy. Upon initial recognition, attributable transaction costs are recognised in profit or loss when incurred. Financial instruments at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

#### Other

Other non-derivative financial instruments are measured at amortised cost using the effective interest method, less any impairment losses.

#### (C) IMPAIRMENT (i) Financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of an availablefor-sale financial asset is calculated by reference to its current fair value.

Individually significant financial assets are tested for impairment on an individual basis.

All impairment losses are recognised in profit or loss. Any cumulative loss in respect of an available-for-sale financial asset recognised previously in equity is transferred to profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost and available-for-sale financial assets that are debt securities, the reversal is recognised in profit or loss. For available-for-sale financial assets that are equity securities, the reversal is recognised directly in equity.

#### (ii) Non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated to the carrying amount of the assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (D) EMPLOYEE BENEFITS (i) Defined contribution plans

A defined contribution plan is a postemployment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution superannuation funds are recognised as an expense in profit or loss when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or reduction in future payments is available.

#### (ii) Long-term service benefits

The Company's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods plus related on-costs; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is the yield at the reporting date on Commonwealth Government bonds that have maturity dates approximating the terms of the Company's obligations. The calculation is performed using the projected unit credit method.

(iii) Short-term service benefits Liabilities for employee benefits for wages, salaries and annual leave represent present obligations resulting from employees' services provided to reporting date and are calculated at undiscounted amounts based on remuneration wage and salary rates that the Company expects to pay as at reporting date including related on-costs, such as workers compensation insurance and payroll tax. Non-accumulating non-monetary benefits, such as medical care, housing, cars and free or subsidised goods and services, are expensed based on the net marginal cost to the Company as the benefits are taken by the employees.

A provision is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## (E) REVENUE

(i) Goods sold and services rendered Revenue from the sale of goods is recognised in the income statement when the significant risks and rewards of ownership have been transferred to the buyer. Revenue from services rendered is recognised in the income statement in proportion to the stage of completion of the transaction at the balance sheet date. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due, the costs incurred or to be incurred cannot be measured reliably, there is a risk of return of goods or there is continuing management involvement with the goods.

#### (ii) Government grants

An unconditional government grant is recognised in profit or loss as other income when the grant becomes receivable.

Other government grants are recognised initially as deferred income when there is reasonable assurance that they will be received and that the Company will comply with the conditions associated with the grant. Grants that compensate the Company for expenses incurred are recognised in profit or loss on a systematic basis in the same periods in which the expenses are recognised. Grants that compensate the Company for the cost of an asset are recognised in profit or loss as other income on a systematic basis over the useful life of the asset.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

## (F) EXPENSES

#### (i) Operating lease payments

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives received are recognised in the income statement as an integral part of the total lease expense and spread over the lease term.

#### (ii) Net financing costs

Net financing costs comprise interest income on funds invested, dividend income, gains/(losses) on the disposal of availablefor-sale financial assets and changes in the fair value of financial assets at fair value through profit or loss. Interest income is recognised as it accrues, using the effective interest method. Dividend income is recognised on the date that the Company's right to received payment is established, which in the case of quoted securities is the ex-dividend date.

Finance expenses comprise interest expense on borrowings, changes in the fair value of financial assets at fair value through profit or loss, and impairment losses recognised on financial assets. All borrowing costs are recognised in profit or loss using the effective interest method.

#### (G) INCOME TAX

The Company is exempt from paying income tax and accordingly no amount has been provided or set aside.

#### (H) GOODS AND SERVICES TAX

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the balance sheet.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

#### 4. DETERMINATION OF FAIR VALUES

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### (i) Investments in equity and debt securities

The fair value of financial assets at fair value through profit or loss and available-forsale financial assets is determined by reference to their quoted bid price at the reporting date.

#### (ii) Trade and other receivables

The fair value of trade and other receivables is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date.

#### 5. OTHER INCOME

- Other income
- Revenue from grants
- Revenue from performance fees
- Membership fees

Other production and sundry income

Sponsorships & donations

#### 6. NET FINANCING INCOME

Interest income

Investment income

Profit on sale of investments

#### 7. CASH AND CASH EQUIVALENTS

Cash on hand

Bank balances

#### Call deposits

The company received \$949,000 of value-in-kind sponsorship during the year end 31 December 2014 (2013: \$668,643). These amounts are not included in the statement of cash flows.

 $\mathsf{Cash}$  and  $\mathsf{cash}$  equivalents in the statement of  $\mathsf{cash}$  flows

#### 8. TRADE AND OTHER RECEIVABLES

#### Current

Trade receivables

Interest/Income receivable

#### 9. OTHER CURRENT ASSETS

Current

Prepayments

Insurance

Deferred Production Costs

NOTE	2014 \$	2013 \$
15	2 561 700	2,514,833
15	3,561,780	192,570
	566,032 1,636	868
	368,986	252,888
	3,420,430	3,147,652
	7,918,864	6,108,811
	7,710,004	0,100,011
	79,873	94,599
	1,779	7,368
	66,357	
	148,009	101,967
	110,007	
	3,500	2,403
	185,556	590,263
	1,152,993	1,060,077
	.,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	1,342,049	1,652,743
	1,012,017	1,002,710
	1,447,001	408,484
	11,007	26,419
	1,458,008	434,903
	126,054	114,049
	744,928	361,739
	870,982	475,788
	,	,

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

	2014 \$	2013 \$
10. OTHER INVESTMENTS		
Current investments		
Call deposits	300,000	262,534
	300,000	262,534
Non-current investments		
Listed variable rate debt securities, available-for-sale	169,570	400,966
Interest in unlisted unit trust available-for-sale	14,586	14,586
Reserve Incentives Scheme deposit	563,847	545,201
	748,003	960,753

#### Reserves Incentive Scheme deposit

The funds held in term deposit are under contractual obligations and were received from the following parties:

Australia Council - \$107,000 Arts Queensland - \$107,000 The Company has also contributed \$107,000. This total term deposit is to be held in Escrow subject to the terms and conditions of the Reserves Incentive Scheme Funding Agreement. The deposit is not available for funding of ordinary activities and has not been used to secure any liabilities of the Company. Interest accumulates on the deposit at market rates. Total interest accumulated as at 31 December 2014 is \$242,847 (2013: \$224,201).

	OFFICE EQUIP \$	PRODUCTION \$	COMPUTER \$	TOTAL \$
11. PROPERTY, PLANT AND EQUIPMENT				
Cost				
Balance at 1 January 2014	45,208	605,777	76,184	727,169
Acquisitions	-	66,487	11,082	77,569
Disposals	-	-	(34,632)	(34,632)
Balance at 31 December 2014	45,208	672,264	52,634	770,106
Depreciation				
Balance at 1 January 2014	(39,531)	(509,458)	(66,363)	(615,352)
Depreciation charge for the year	(2,806)	(44,980)	(8,675)	(56,461)
Disposals	-	-	32,732	32,732
Balance as at 31 December 2014	(42,337)	(554,438)	(42,306)	(639,081)
Carrying amounts				
At 1 January 2014	5,677	96,319	9,821	111,817
At 31 December 2014	2,871	117,826	10,328	131,025

## 12. TRADE AND OTHER PAYABLES Current - unsecured Trade payables Non-trade payables and accrued expenses

 ${\small Subscriptions} \text{ and other income in advance}$ 

#### 13. EMPLOYEE BENEFITS

#### Current

Liability for annual leave

Liability for long-service leave

Non Current

Liability for long-service leave

Contributions to defined contribution plans included in employee exper

14. CAPITAL AND RESERVES
Balance at 1 January 2013
Total recognised income and expense
Balance at 31 December 2013
Balance at 1 January 2014
Total recognised income and expense
Balance at 31 December 2014

The fair value reserve comprises the cumulative net change in the fair value of available-for-sale financial assets until the investments are de-recognised or impaired.

	2014 \$	2013 \$
	278,273	141,759
	236,328	163,533
	2,125,169	1,863,640
	2,639,770	2,168,932
	223,433	143,442
	76,470	52,106
	299,903	195,548
	56,291	60,333
	56,291	60,333
nses	430,910	371,791
	430,910	371,791

RETAINED EARNINGS \$	FAIR VALUE RESERVE \$	TOTAL EQUITY \$
1,373,236	84,989	1,458,225
1,885	13,615	15,500
1,375,121	98,604	1,473,725
1,375,121	98,604	1,473,725
440,103	(59,725)	380,378
1,815,224	38,879	1,854,103

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

	2014 \$	2013 \$
15. GOVERNMENT FUNDING		
Grants received		
Australia Council – Base funding	622,928	470,702
Queensland Government Arts Grant - Base funding	1,119,548	1,879,131
Australia Council – Other	75,000	20,000
Queensland Government - Super Star Fund	300,000	-
Brisbane City Council	90,000	45,000
Queensland Government – Arts Leverage Fund	649,652	_
Queensland Government – Matching subsidy	100,000	100,000
Arts development and investment funding	150,000	-
	3,107,128	2,514,833
GST on grants received	310,728	251,483
Total cash received from government grants	3,417,840	2,766,316
Total cash received from government grants Grants credited as income	3,417,840	2,766,316
	<b>3,417,840</b> 479,175	<b>2,766,316</b> 470,702
Grants credited as income		
Grants credited as income Australia Council	479,175	470,702
Grants credited as income Australia Council Queensland Government Arts Grant – Base funding	479,175 1,912,953	470,702
Grants credited as income Australia Council Queensland Government Arts Grant – Base funding Queensland Government – Super Star Fund	479,175 1,912,953 300,000	470,702 1,879,131 -
Grants credited as income Australia Council Queensland Government Arts Grant – Base funding Queensland Government – Super Star Fund Brisbane City Council	479,175 1,912,953 300,000 45,000	470,702 1,879,131 -
Grants credited as income Australia Council Queensland Government Arts Grant – Base funding Queensland Government – Super Star Fund Brisbane City Council Queensland Government – Arts Leverage Fund	479,175 1,912,953 300,000 45,000 649,652	470,702 1,879,131 - 45,000 -
Grants credited as income Australia Council Queensland Government Arts Grant - Base funding Queensland Government - Super Star Fund Brisbane City Council Queensland Government - Arts Leverage Fund Australia Council - Other	479,175 1,912,953 300,000 45,000 649,652 75,000	470,702 1,879,131 - 45,000 - 20,000
Grants credited as income Australia Council Queensland Government Arts Grant - Base funding Queensland Government - Super Star Fund Brisbane City Council Queensland Government - Arts Leverage Fund Australia Council - Other Queensland Government - Matching Subsidy	479,175 1,912,953 300,000 45,000 649,652 75,000 100,000	470,702 1,879,131 - 45,000 - 20,000 100,000
Grants credited as income Australia Council Queensland Government Arts Grant - Base funding Queensland Government - Super Star Fund Brisbane City Council Queensland Government - Arts Leverage Fund Australia Council - Other Queensland Government - Matching Subsidy	479,175 1,912,953 300,000 45,000 649,652 75,000 100,000	470,702 1,879,131 - 45,000 - 20,000 100,000

#### **16. KEY MANAGEMENT** PERSONNEL DISCLOSURES

The following were key management personnel of the consolidated entity at any time during the reporting period:

Non-executive Directors Mr Brett Clark (Chair) Mrs Winna Brown Mr Dawid Falck (resigned 1/09/2014) Justice David Thomas Mr Peter Godber Mrs Amanda Talbot Mrs Catriona Mordant Associate Professor Gene Moyle

Executives Anna Marsden (Chief Executive Officer)

Li Cunxin (Artistic Director)

Key management personnel compensation was \$313,010 for the year ended 31 December 2014 (2013: \$336,498).

**17. NON-KEY MANAGEMENT** PERSONNEL DISCLOSURES

The Company did not enter any arrangements with non-key management personnel during the year which were not commercial in nature or would unduly benefit such a party.

## 18. SHARE CAPITAL

The Queensland Ballet Company is incorporated in Queensland as a company limited by guarantee and not having a share capital. The Queensland Ballet is the registered trading name of Queensland Ballet Company.

## Members Liability

The liability of the Company is limited by guarantee:

- The maximum liability of individual members is \$2.00; and
- 2014 amounts to \$60 (2013: \$214), (17 ordinary members and 13 Honorary Life Members).

• The aggregate liability as at 31 December

## **19. ECONOMIC DEPENDENCY**

The Company is financially dependent on various sources of government funding to ensure that the Company continues to trade for the foreseeable future.

## **20. EVENTS SUBSEQUENT** TO BALANCE DATE

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company, in future financial years.

## QUEENSLAND BALLET DIRECTORS' DECLARATION

# In the opinion of the Directors of Queensland Ballet Company (the "Company"):

(a) The Company is not publicly accountable;

(b) the financial statements and notes set out on pages 33 to 45, are in accordance with the Australian Charities and Not-for-profits Commission Act 2012, including:

(i) giving a true and fair view of the Company's financial position as at 31 December 2014 and of its performance, for the financial year ended on that date; and

 (ii) complying with Australian Accounting Standards – Reduced Disclosure Regime and the Australian Charities and Not-forprofits Commission Regulation 2013; and

(c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors: Dated at Brisbane this 23rd day of March 2015.

Brett Clark Director 23 March 2015

Peter Godber Director 23 March 2015

We have audited the accompanying financial report of Queensland Ballet Company Limited (the Company), which comprises the statement of financial position as at 31 December 2014, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, notes 1 to 20 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Company.

This audit report has also been prepared for the members of the Company in pursuant to Australian Charities and Notfor-profits Commission Act 2012 and the Australian Charities and Not-for-profits Commission Regulation 2013 (ACNC) (collectively the Act and Regulations).

#### Directors' responsibility for the financial report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the ACNC. The Directors' responsibility also includes such internal control as the Directors determine necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

## INDEPENDENT AUDITOR'S REPORT to the members of queensland ballet company limited



We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the ACNC, a true and fair view which is consistent with our understanding of the Company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we have complied with the independence requirements of the Australian Charities and Not-for-profits Commission Act 2012. We confirm that the independence declaration required by the Australian Charities and Not-forprofits Commission Act 2012, which has been given to the Directors of Queensland Ballet Company Limited on 20 March 2015, would be in the same terms if given to the Directors as at the time of this auditor's report.

#### Auditor's opinion

In our opinion, the financial report of Queensland Ballet Company Limited is in accordance with the Australian Charities and Not-forprofits Commission Act 2012 and the Associations Incorporations Act 1981 Queensland, including:

(a) giving a true and fair view of the Company's financial position as at 31 December 2014 and of its performance for the year ended on that date; and

(b) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Australian Charities and Notfor-profits Commission Regulation 2013.

#### KPMG

## M J Jeffery

Partner Brisbane 23 March 2015

# PERFORMANCE INDICATORS

OUTCOME	MECHANISM	MEASURE	TARGET 2014	ACTUAL 2014	
ART FORM					
Artistic quality and excellence of craft	Peer assessment, surveys and critical reviews	Level of positive feedback averaged across all mechanisms	70%	85%	
Audience engagement and stimulation	Surveys	Level of satisfaction of audiences with artistic program	85%	95%	
Curation and development of art form	New works	Number of new works as % of annual season	40%	41%	
Pit services	Service Level Agreement	SLA negotiated with QSO annually	By 31 March	Achieved	
ACCESS					
Maximise access and diversity of audiences	Brisbane performances	Total attendance at Brisbane season	50,000	62,341	
	Regional performances	Number of regional locations receiving performances and education programs	9	9	
Access through digital platforms	Website	Increase in reach of digital activities	10%	40%	
Access through education programs	Schools/youth participation	Total attendances at performances and programs by schools/ youth /Total contact hours	4,000/maintain or better 2013 contact hours	10,471	
	Online education programs	Number of programs delivered via digital channels	6	4	
SECTOR DEVELOPMENT					
Make interconnections with other companies/ artists	Artistic collaborations	Number of collaborations	3	3 (West Australian Ballet; Camerata of St John's, Westfield Carindale)	
Commissioning new work	New works commissioned	Number of news works	10	7	
Development of Australian artists	Dancer training programs	Number of participants	100	172	
FINANCIAL AND GO	FINANCIAL AND GOVERNANCE				
Reserves ratio	Financial analysis	Benchmark 20% reserves	35%	15%	
Maximise non- government income	Financial analysis	Total non government income as \$ amount and as % of total income	\$2.6 million 53%	\$7.65 million 68%	

Assumptions to table: non-government income is understood to be all income excluding base funding from the State and Federal Governments.

Queensland Ballet Company Limited ACN 009 717 079

Annual Report for the year ended 31 December 2014

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Tutu Day 2014 Photographer Ali Cameron

